



FOR IMMEDIATE RELEASE

PLUG POWER ANNOUNCES DISTRIBUTION PARTNERSHIP IN INDIA

TCIL to Market, Install, Service Fuel Cell Product Line

Latham, N.Y. – April 5, 2007 – Plug Power Inc. (NASDAQ: PLUG), a leader in providing clean, reliable on-site energy, today announced a non-exclusive agreement with Telecommunications Consultants India Ltd. (TCIL) to market, distribute and service Plug Power's GenCore[®] product line to government entities in India and specific TCIL projects outside of India.

Consistent with Plug Power's sales and marketing strategy, TCIL will seek opportunities for the GenCore product line to support existing projects it is developing globally as well as government-owned telecommunications providers in India, where the need for reliable, extended-run backup power is critical. The telecommunications market in India is growing at a rate of four million subscribers per month due largely to the rapid expansion of wireless networks. The growth of the market, combined with a relatively fragile utility grid, creates strong opportunities for Plug Power's clean, reliable backup and primary-power fuel cells to support the nation's telecommunications infrastructure.

"India holds tremendous potential for on-site generation technologies that can deliver reliable power in a clean, environmentally responsible manner," said Dr. Roger Saillant, Plug Power's President and CEO. "As Asian economies expand to improve the quality of life for their citizens, there are environmental pressures created by that growth. Incorporating fuel cell technologies into the vital infrastructure that enables economic growth will alleviate those environmental pressures without sacrificing quality of life. The partnership with TCIL gives us a tremendous partner on the ground in India with access to a vast network of potential government and industry customers."

The announcement comes on the heels of a seminar hosted by TCIL on April 4 in New Delhi, India. The seminar brought together government officials, potential customers and key industry personnel and featured a demonstration of a fully operational GenCore system installed at TCIL's headquarters. The unit is providing backup power to telecommunications switching equipment located in the building and will serve to showcase fuel cell technology for TCIL's clients.

Plug Power's GenCore product line includes backup power products for the telecommunication, uninterruptible power supply and electric utility markets. The hydrogen-fueled GenCore 5-kilowatt backup fuel cell system is available in seven configurations to serve the broad needs of these applications.

About Plug Power

Plug Power Inc. (NASDAQ: PLUG), an established leader in the development and deployment of clean, reliable, on-site energy products, currently integrates fuel cell technology into backup power products for telecommunications, utility and uninterruptible

power supply applications. The Company is actively engaged with private and public customers in targeted markets, including the United States, Europe, Middle East, Russia, South Africa and South America. For more information about how to join Plug Power's energy revolution as an investor, customer, supplier or strategic partner, please visit www.plugpower.com.

About TCIL

Telecommunications Consultants India Ltd (TCIL) is a premier Government of India undertaking under the Department of Telecommunications (DOT). Established as a consultancy and engineering company with a strong base in telecommunication and information technology, TCIL was incorporated in 1978 by the DOT under the aegis of the Ministry of Communications, headed by the Minister of Communications and Information Technology. Today TCIL offers total telecom solutions for projects in more than 50 countries, including countries in Middle-East Africa, South-East Africa, South-East Asia and Europe. The organizational structure is formed with the objectives of providing world-class technology and Indian expertise in all fields of telecommunications and to provide total quality management and excellence in project execution.

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Safe Harbor Statement

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including but not limited to the expected benefits of the Cellex Power acquisition. We believe that it is important to communicate our future expectations to our investors. However, there may be events in the future that we are not able to accurately predict or control and that may cause our actual results to differ materially from the expectations we describe in our forward-looking statements, including, without limitation, the risk that the Cellex Power acquisition is unsuccessful or that the anticipated synergies of the acquisition are not realized, that unit orders will not ship, be installed and/or convert to revenue, in whole or in part; Plug Power's ability to develop commercially viable on-site energy products; the cost and timing of developing Plug Power's on-site energy products; market acceptance of Plug Power's on-site energy products; Plug Power's ability to manufacture on-site energy products on a large-scale commercial basis; competitive factors, such as price competition and competition from other traditional and alternative energy companies; the cost and availability of components and parts for Plug Power's on-site energy products; Plug Power's ability to establish relationships with third parties with respect to product development, manufacturing, distribution and servicing and the supply of key product components; Plug Power's ability to protect its intellectual property; Plug Power's ability to lower the cost of its on-site energy products and demonstrate their reliability; the cost of complying with current and future governmental regulations; the impact of deregulation and restructuring of the electric utility industry on demand for Plug Power's on-site energy products and other risks and uncertainties discussed under "Item 1A—Risk Factors" in Plug Power's annual report on Form 10-K for the fiscal year ended December 31, 2006, filed with the Securities and Exchange Commission ("SEC") on March 16, 2007, and the reports Plug Power files from time to time with the SEC. Plug Power does not intend to and undertakes no duty to update the information contained in this press release.

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